

Where To Download The Nomadic Developer Surviving And Thriving In The World Of Technology Consulting By Erickson Aaron Addison Wesley Professional 2009 Paperback Paperback

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Learn the Real Secrets of Succeeding as a Software or IT Consultant in Any Economic Climate! Despite economic cycles, the idea of using technology to make a company more efficient and competitive—or perhaps even reach a new market—is appealing to all but the most desperate and cash-starved companies. More and more often, those companies look to technology consultants to fulfill their needs. There are real advantages to being a consultant. You make contacts with a lot of different people; you get exposure to many industries; and most important, unlike a software developer in the IT department for a brick-and-mortar company, as a technology consultant, you are the profit center...so long as you are billing. Consulting can be hugely rewarding—but it’s easy to fail if you are unprepared. To succeed, you need a mentor who knows the lay of the land. Aaron Erickson is your mentor, and this is your guidebook. Erickson has done it all—from Practice Leadership to the lowest level project work. In *The Nomadic Developer*, he brings together his hardwon insights on becoming successful and achieving success through tough times and relentless change. You’ll find 100% practical advice and real experiences—his own and annotations from those in the trenches. In addition, renowned consultants—such as David Chappell, Bruce Eckel, Deborah Kurata, and Ted Neward—share some of their hard-earned lessons. With this useful guidebook, you can Objectively assess whether the consultant’s life makes sense for you Break into the business and build a career path that works Avoid the Seven Deadly Firms by identifying unscrupulous technology consultancies and avoiding their traps and pitfalls Understand the business models and mechanics that virtually all consulting firms use Master secret consulting success tips that are typically left unstated or overlooked Gain a competitive advantage by adding more value than your competitors Continue your professional development so you stay billable even during bad times Profit from both fixed-bid and time-and-materials projects Build a personal brand that improves your resiliency no matter what happens

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The author meets entrepreneur Jim on a 1988 North Pole adventure, discover they are both Africa enthusiasts. Returning from a waspish over the Andes pipeline experience in 1995, Jim recruits him for Africa to produce a feasibility study to obtain a 40,000 acre Indian Ocean look-alike San Francisco Peninsula development offered personally by Mozambique's

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President. The project goes through several near death experiences, end up an inimitable world class international tourist destination project. Jim has the largest wildlife refuge development by private enterprise on record, a 914 Sq Mi wildlife ecotourism development which safeguards the UN's botanically diverse region. But Jim fails to develop it, dies in 1999. The author now targets recruiting a billionaire or Disney to fund expanding to 4000 Sq Mi to connect to the nearby 38,500 Sq Mi worlds' largest wildlife refuge, to provide range to save 5000 Kruger elephants slated for mercy killing for overgrazing.

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